

# Second-best electricity pricing in future power markets An approach to evaluate benefits and consumer reaction to future tariff design

1st IAEE Online Conference Clément Cabot & Manuel Villavicencio June 9, 2021

#### Motivation: European policies



- Smart-meter rollout has been completed in many countries.
  - It allows proposing innovative rates, with a finer temporal resolution of the electricity price
  - Price signals could be sent to end-users to shift their consumption when there is generation scarcity
- EU-level agreement: Energy companies with more than 200,000 clients will be obliged to provide households with at least one offer comprising dynamic price contracts
- Yet, inelasticity of the demand in the power market is a common assumption

#### Motivation: Flat rate



#### Consumers still face an (almost) flat price

CAISO market prices and retail rate plane available to consumers

\$/MWh



Second-best electricity pricing in future power markets : An approach to evaluate benefits and consumer reaction to future tariff design | Cabot Clément, Villavicencio Manuel | 1st IAEE Online Conference | June 9, 2021





#### franceinfo:

#### Énergie : un nouveau fournisseur propose de l'électricité à prix coûtant

Publié le 01/03/2021 17:00 Mis à jour le 01/03/2021 17:17

#### THE CONVERSATION

What's behind \$15,000 electricity bills

in Texas?

Second-best electricity pricing in future power markets : An approach to evaluate benefits and consumer reaction to future tariff design | Cabot Clément, Villavicencio Manuel | 1st IAEE Online Conference | June 9, 2021



- The European Parliament (2019) indicates an annual saving of 22-70% of the energy supply component in the annual bill for small consumers, or about 15-80€ per year, thanks to dynamic pricing.
- The wholesale price will be subject to more volatility in the future:
  - ➢ Increased renewable generation → near-zero marginal price occurrence
  - ▶ Increased carbon price  $\rightarrow$  higher peak prices
- ➔ Are current rates well suited for the evolution of power markets?

➔ Are consumers elastic enough to see bill savings materialize?



- > Develop a model of the wholesale market & demand-side
  - Impact of renewable deployment and carbon price increase on the hourly power prices
  - Demand-side response to hourly power prices
- Analysis of different dynamic tariff
  - Current flat rate
  - Time-of-Use
  - Real-Time prices



- Applied worked on electricity pricing: First simulation framework found notable gains of RTP, notably compared to ToU. Range of elasticities were considered, including varying elasticity with regards to demand level. (Borenstein, S.,2005; De Jonghe et al., 2012; Gamberdella and Pahle, 2018, Léautier, 2012; Astier, 2021)
- **Empirical evidence**: Evidence of consumer elasticity when facing dynamic pricing (CPP, PTR, ToU, RTP); Peak load reduction (Faruqui, 2010; Wolak, 2010; Allcott, 2011).
- **Consumer elasticity:** (Burke and Abayasekara, 2018, Knaut, 2016, Aalami et al., 2010; Lijesen, M.G., 2007; Auray, 2020)



- Current residential time-of-use doesn't provide the right incentive in France, at an aggregated level, considering an increase renewable generation/carbon price
  - Consumers capture more expensive market price under ToU compared to flat rate (+2%)
- Real-Time Pricing delivers increasing benefits, but bill savings estimated are close to 5%. Savings envisaged by the European Commission would require significantly more price-elasticity.
- Estimated peak reduction could reach 8 to 18% compared to the baseline but don't necessarily coincide with the system peak load



### Methodology





Second-best electricity pricing in future power markets : An approach to evaluate benefits and consumer reaction to future tariff design | Cabot Clément, Villavicencio Manuel | 1st IAEE Online Conference | June 9, 2021

#### Wholesale day-ahead market

We use a unit commitment (UC) model, minimizing the cost of producing electricity, considering operational range of the different production units.

min(TotalCost) =

$$\sum_{t,k,z} Prod_{t,k,z} * \left( VC_{t,k,z} + EF_k * ETS_{t,k} + Markup_{t,k,z} \right) + \sum_{t,k,z} UC_{t,k,z} + \sum_{t,z} LL_{t,z} * VoLL_t$$

- *Prod*<sub>t,k,z</sub> : Hourly production of a given technology cluster of a market area
- $Markup_{t,k,z}$  : calculated price mark-up based on historical data
- VC<sub>t,k,z</sub> : variable cost of a unit, composed of fuel price and variable O&M
- *EF<sub>k</sub>* : emission factor in tCO2(eq) of a given technology cluster
- *ETS*<sub>*t,k*</sub> : market price of the carbon emission allowances
- UC<sub>t,k,z</sub> : technical costs
- LL<sub>t,k</sub> : lost load
- VoLL<sub>t</sub> : value of lost load
- Firms offer all their available capacity on the day-ahead market, at their short-run marginal cost
- Market price resulting from the UC model is the marginal value of the supply and demand constraint



#### Demand-side response model

Consumers response to day-ahead market prices according to their initial flat retail price (Doostizadeh and Ghasemi , 2012; Aalami et al., 2010):

$$d_{c}(t) = d_{0c}(t) * (1 + \varepsilon_{c}(t) * \frac{p(t) - p_{wg}(t)}{p_{wg}(t)} + \sum_{h \neq t}^{h=t-x...t+x} \varepsilon_{c}(t,h) * \frac{p(h) - p_{wg}(h)}{p_{wg}(h)})$$

 $d_{0c}(t)$  : Reference demand of a consumer  $\varepsilon_c(t)$  : self elasticity of the consumer considered

p(t) : day-ahead market price

 $p_{wg}(t)$  : flat tariff proposed to the consumer, equal to the demand weighted average price of energy of the consumer.

- Cross-elasticity  $\varepsilon_c(t,h)$  is disregarded in the current framework (Allcott, 2011)
- We distinguished elasticity per consumer segment according to the value provided by Burke and Abayasekara (2018), aligned with estimate used in De Jonghe et al. (2012) and Gambardella and Pahle (2018)





Data

#### Wholesale market model data

٠

- ENTSO-E Transparency data (2020) for hourly data for load, renewables infeed, and power exchange capacities for each European market area.
- Technical parameters used for the Unit Commitment equations come from Schill et al. (2017), JRC (2015).
- Power plant database used for the technology clustering comes from the open energy modeling initiative (2020).
- Scenarios have been defined as follow:

Category	Description	Key figures		
llistorical	2018 historical market	23.6 GW		
Historical	prices	16€/tCO2(eq)		
Basecase	2018 Model prices	23.6 GW		
RES20	+20% RES in France	28.3 GW		
RES40	+40% RES in France	33 GW		
RES80	+80% RES in France	42.5 GW		
RES100	+100% RES in France	47.2 GW		
PE\$100.2	+100% RES in France	47.2 GW		
RE3100.3	Carbon price x3	47 €/tCO2(eq)		

Table 1: Scenario considered in the study

#### Consumer segment considered



- To avoid double-counting price responsiveness of demand when considering elasticities, we used the flat tariff load profile as the baseline (segment 1)
- All values come from Enedis Open-data. It provides aggregated consumption by segment (Residential, Professional and Industrial) and voltage level at a halfhourly granularity in France

Category	Segment	Description				
RES1	Residential	Résidentiel Base ≤ 6 kVA				
RES11	Residential Résidentiel Base +					
RES2	Residential Résidentiel HP /					
PRO1	Professional	Professionnel Base				
PRO2	Professional	Professionnel HP / HC				
ENT1	Enterprise	Entreprise1 Basse Tension				
ENT2	Enterprise	Entreprise2 Basse Tension				

Table 2: Consumer segment considered in the study

#### Load profile (Heat Map)





Figure 4: RES2 heat map

### Consumer elasticity

- Little data on hourly price elasticity to our knowledge, most used annual, bi-annual prices as being the only available evidence (Auray, 2020; Faruqui, 2010; Lijesen, M.G., 2007)
- Cross-elasticities across hours are assumed to be zero following (Borenstein, 2005; Allcott, 2011)
- We use Burke and Abayasekara (2018), who estimate real-time elasticity in the US per consumer segment and is aligned with De Jonghe et al. (2012) and Gambardella and Pahle, (2018) hypothesis. Values are conservative with regards to the range considered by Borenstein (-0.025 to -0.500)
- We perform a sensitivity on the iso-elasticity assumption following Knaut profile (2016) and for a higher level of self-elasticity

Self-elasticity				
Residential	-0.11			
Professional	-0.05			
Industrial	-0.11			

Table 3: Elasticity considered in the study (Burke, 2018)



Figure 6: Hourly price elasticity of electricity demand for Germany

#### Illustration





Figure 5: Load reduction for residential consumer with short-term elasticity of -0.44 in RES100.3 scenario



Results

PSL★

		Historic Price	Basecase	RES40	RES80	RES100	RES100.3
Residential	Flat rate	51.76	48.88	38.37	30.96	27.72	38.46
	ToU price difference (%)	-3%	-0%	0%	1%	2%	2%
	Consumer bill impact (€)	-7.5	-0.9	0.3	1.6	2.4	3.3
Professional	Flat rate	52.63	48.62	38.05	30.43	27.07	37.83
	ToU price difference (%)	-2%	-1%	-1%	-1%	-1%	-1%
	Consumer bill impact (€)	-11.6	-6.6	-5.3	-4.0	-3.4	-5.0

 Table 4: Average price of electricity per consumer segment – ToU case

### Detailed results for RTP gain over scenario considered



		Historic Price	Basecase	RES40	RES80	RES100	RES100.3
Residential	Flat rate	51.76	48.88	38.37	30.96	27.72	38.46
	RTP price difference (%)	-1.4%	-0.9%	-2.1%	-3.0%	-3.5%	-4.2%
	Non isoelastic (%)	-1.5%	-1.0%	-2.1%	-3.0%	-3.5%	-4.2%
	Consumer bill impact (€)	-3.75	-2.28	-3.87	-4.48	-4.63	-7.86
Professional	Flat rate	52.63	48.62	38.05	30.43	27.07	37.83
	RTP price difference (%)	-0.7%	-0.4%	-0.9%	-1.3%	-1.6%	-1.8%
	Consumer bill impact (€)	-3.78	-2.33	-3.75	-4.45	-4.70	-7.69
Enterprise	Flat rate	52.81	48.78	38.24	30.64	27.30	38.10
	RTP price difference (%)	-1.4%	-0.9%	-2.0%	-3.0%	-3.5%	-4.2%
	Consumer bill impact (€)	-8.09	-4.99	-8.29	-9.81	-10.29	-17.10

Table 5: Average price of electricity per consumer segment – RTP case

#### Elasticity sensitivities on RES100.3 scenario

- We assess the impact of increased price elasticity for both RES100.3 and Historic prices
- Situation where consumers reduce their energy consumption by as much as 50% in some timestep is reached in the latest scenario. This however doesn't reach the 20% bill rebate foreseen.

		RES100.3 ε <sub>1</sub>	1.5 * ε <sub>1</sub>	<b>2</b> * ε <sub>1</sub>	3 * ε <sub>1</sub>	4 * ε <sub>1</sub>
Residential	Flat rate (€/MWh)	38.46				
	RTP price difference (%)	-4.2%	-6.3%	-8.4%	-12.4%	-16.4%
	Consumer bill impact (€)	-7.86	-11.8	-15.72	-23.2	-30.7
Professional	Flat rate (€/MWh)	37.83				
	RTP price difference (%)	-1.8%	-2.7%	-3.6%	-5.4%	-7.2%
	Consumer bill impact (€)	-7.69	-11.5	-15.38	-23.1	-30.8

Table 6: Sensitivities on price elasticity for RES100.3 scenario



- Current residential time-of-use doesn't provide the right incentive, at an aggregated level, to an increase renewable generation/carbon price
- Real-Time Pricing delivers increasing benefits, but bills savings estimated never reach more than 5% for all segment
  - Current assumptions of load elasticity / load shifting potential doesn't trigger, at an aggregated level, the expected gain



- Estimated peak reduction for a given consumer segment could reach 8 to 18% compared to the baseline, but don't necessarily coincide with the system peak load
- Maximal peak reduction reaches 2.9 GW when all segment 1 reacts to prices. This would be valuable (~3 nuclear units) yet has little chance to materialize because of consumer heterogeneity.



- Compared to the European Union, we found significant less bill reduction at the aggregated level: -7€/-30€ compared to the estimated -15/-80€ per year
- Other studies from the literature found similar expected change in the bill. Gambardella (2018), using 74 German residential load profile found more than 80% of the bill change would be less than 5%
- We therefore postulate that EU expectation of consumer gain of switching assume an important reduction of yearly electricity consumption linked to the adoption of new tariffs

Second-best electricity pricing in future power markets : An approach to evaluate benefits and consumer reaction to future tariff design | Cabot Clément, Villavicencio Manuel | 1st IAEE Online Conference | June 9, 2021



Thank you

Questions?

clement.cabot@mines-paristech.fr

# Limits of the approach

- Wholesale market prices generated are not fully representative of day-ahead market prices (lack of sector coupling, feed-in tariffs, strategic bidding, out-ofmarket power contract...) (Ward, 2019).
- The hypothesis made on the consumer elasticities and shifting capabilities might be quite conservative, as ToU shows important load profile differences compared to the flat rate.
- Electric vehicles will represent an important share of electricity consumption for all segments in the future.
- An important focus for further research is to assess whether EV should receive the same signal based on day-ahead wholesale market prices
   → risks of rebounds effect



# Discussion and further steps

#### Comparaison to existing LR

- From a system perspective, peak load reduction of 8-20% per consumer segment found are consistent with pilot project values for RTP and ToU (Faruqui, 2010)
- From a system perspective, peak load reduction in a context of decreasing dispatchable generation is valuable. Current capacity market bid reach ~40-50 €/kw in France.
- Our research also show that time-of-use value decrease with the increase of renewable, mostly linked to its non-adaptability. Astier (2021) research underline the non stability of optimal ToU period even in historical years in California, link to the increasing share of solar. We expect that wind variability will be a similar important driver in Europe.
- We believe our research advocate for adoption of dynamic tariff closer to Peak-Time rebate or Critical peak prices, maintaining most peak reduction potential without imposing cognitive costs to consumer for little expected benefits.